SIMLOG

The Standard in Cost-Effective Simulation for Training Heavy Equipment Operators

Combining Industry Partners and Heavy Equipment Simulators for Program Success at Ocean County VTS

December 1, 2022

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Speakers

Simlog

Paul Freedman President Ocean County Vocational Technical School (NJ)

Michael Maschi Assistant Superintendent Gary MacDonald
Curriculum
Director



Overview

- Simlog and our "Personal Simulators"
- ➤ alignment with NCCER's curriculum
- Ocean County's customer success story
 - job prospects for heavy equipment operators in the construction industry
 - details about their program for training heavy equipment operators



Simlog, the CTE Market Leader

- more than 3,500 software licenses sold
- reselling partners all around the world
- customers in 70 countries products
- ➤ 500 CTE programs in North America
- "Personal Simulators" for 16 different kinds of heavy equipment



Sample Products for Heavy Equipment Operations











Skid Steer Loader

Backhoe Loader

Hydraulic Excavator

Bulldozer

Wheel Loader





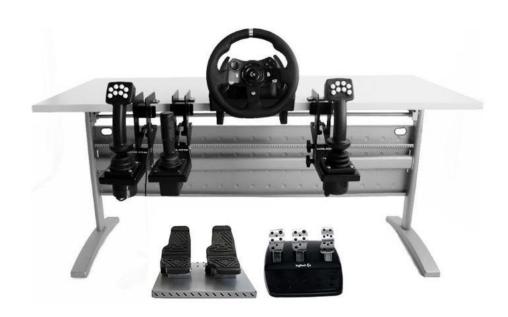
Mobile Crane



Off-Highway Truck



Multi-Purpose Setup with Tabletop Replica Controls



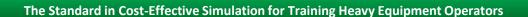
Backhoe Loader Skid Steer Loader Wheel Loader

Hydraulic Excavator

Bulldozer

Mobile Crane

(also Forklift, with joysticks)



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Custom Travel Case for Easy Portability









Sample Setup with Four Displays



Backhoe Loader Personal Simulator



Multi-Purpose Operator Chair



Backhoe Loader Skid Steer Loader Wheel Loader

Hydraulic Excavator

Bulldozer

Mobile Crane

(also Forklift, with joysticks)



Sample Setup with 4 Displays



Backhoe Loader Personal Simulator



Alignment with Certification Standards

Our *Instructional Designs* are developed to "align" with standardized training curricula.

In the construction industry, we look to the NCCER and their *operator certification* standards:

- *know* enough: Knowledge Exam (theory)
- do enough: Practical Exam (demonstrating skills)

WHAT IS NCCER?



- Not-for-profit Education Foundation
- Created in 1996 as The National Center for Construction Education and Research (NCCER)
- Support of more than 125 construction executive, association and academic leaders
- Revolutionized construction industry training

Mission:

To build a safe, productive and sustainable workforce of craft professionals.



NCCER Headquarters: Alachua, FL

NCCER OFFERS...



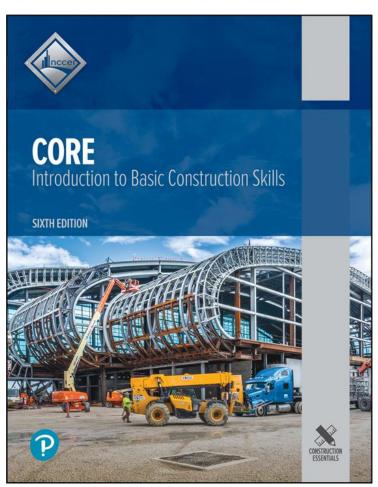
- Standardized Construction Craft Training
- Written and Performance Exams
- Portable Industry Recognized Credentials
- Meets DOL Apprenticeship Requirements (Classroom Based Component)
- Seamless transition into industry
- Journey Level Craft Assessments (industry)



NCCER Core Curriculum and Credentials



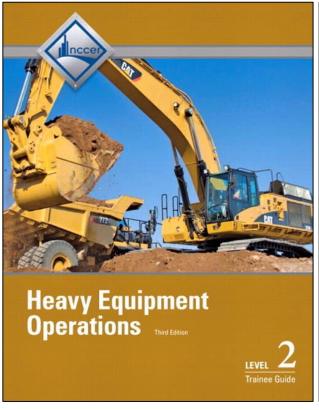
- 1.) Basic Safety (Construction Site Safety)
- 2.) Introduction to Constructions Math
- 3.) Introduction to Hand tools
- 4.) Introduction to Power Tools
- **5.) Introduction to Construction Drawings**
- 6.) Introduction to Basic Rigging
- 7.) Basic Communication Skills
- 8.) Basic Employability Skills
- 9.) Introduction to Materials Handling

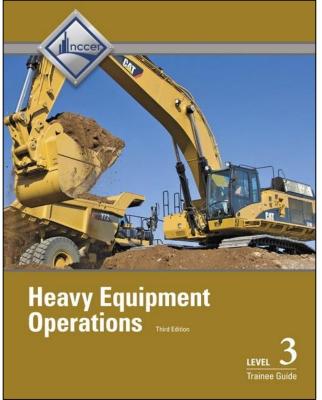


NCCER'S HEO CURRICULUM SERIES





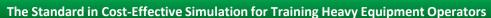






Sample "Crosswalk" for Skid Steer Loader Operations

| NCCER Practical Exam Task | Simlog Simulation Module |
|--|--|
| Steering on Level Ground | Controls Familiarization, Positioning, Stockpiling 1 |
| Maneuvering on Slopes | Load Handling 1 and 2, Stockpiling 2 |
| Working with the Forks Attachment | Load Handling 1, 2, and 3 |
| Loading a Dump Truck on Level Ground | Truck Loading |
| Working with Stumps and Boulders, Grading on Level Ground | Stockpiling 1 |



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Customer Success Story: Ocean County Vocational Technical School

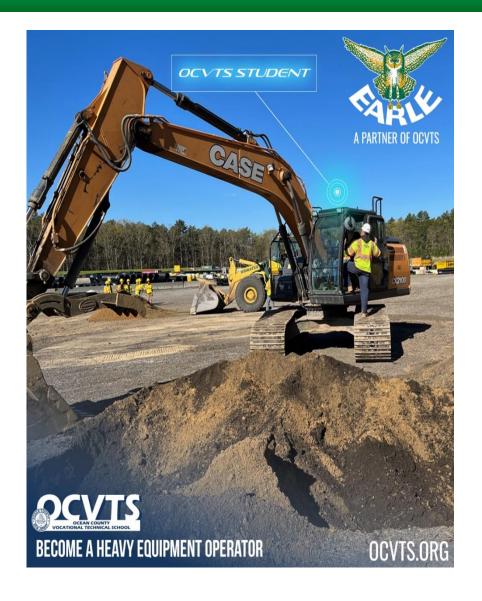


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Success Story

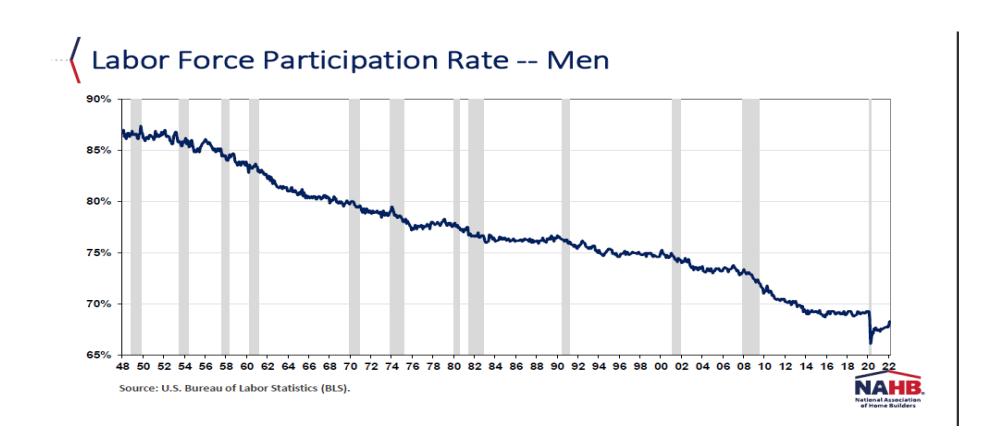






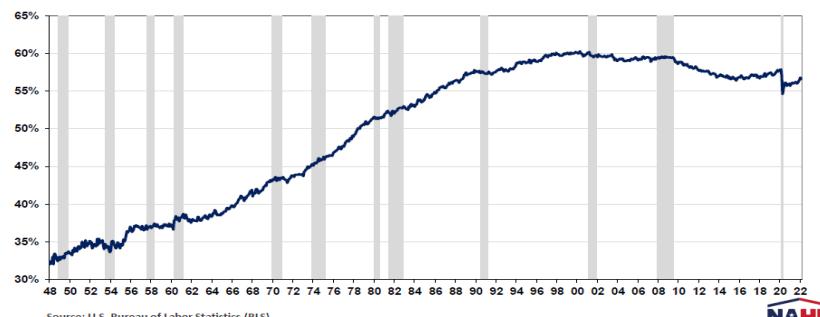








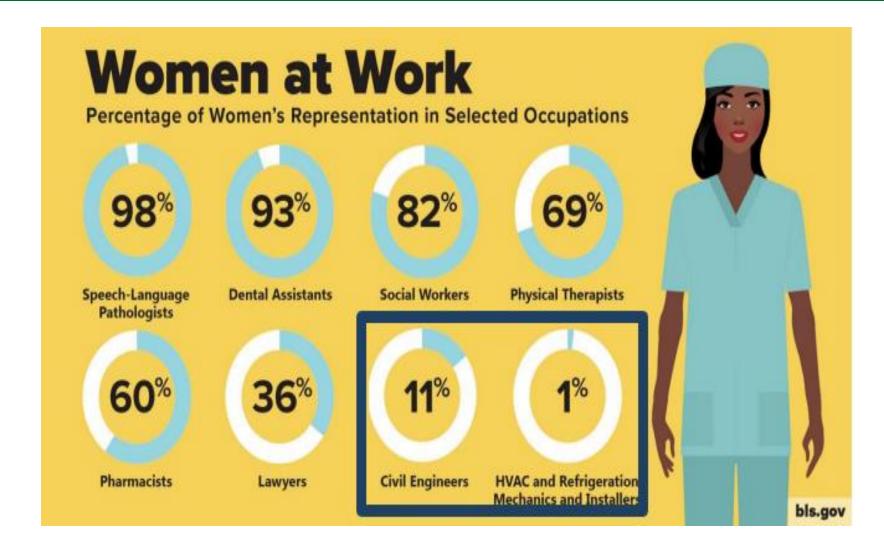
Labor Force Participation Rate -- Women



Source: U.S. Bureau of Labor Statistics (BLS).



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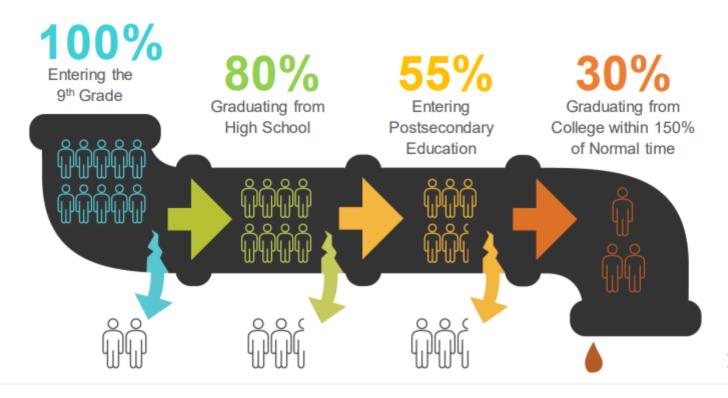




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Are the 70% not graduating from college prepared for the 21st Century Workplace?

Educational Pipeline



Source: U.S. Department of Education, National Center for Education Statistics. (2017). The Condition of Education 2017 (NCES 2017-144), Public High School Graduation Rates, Retrieved from https://nces.ed.gov/programs/coe/in dicator.coi.asp



Labor — Construction Job Openings Surging Skilled labor shortage persists; 145,300 net gain for residential construction since Jan 2020





Construction Labor Market Projections/Needs



7.6 million workers in construction

3.1 million in residential construction



740,000 occupational openings per year

Based on industry growth and permanent worker exits



Keep in mind: 22% of workforce is self-employed
Immigrant share now 24%



Median age of construction worker is 41



Workers aged 25 to 54 make up 69% of sector in 2019

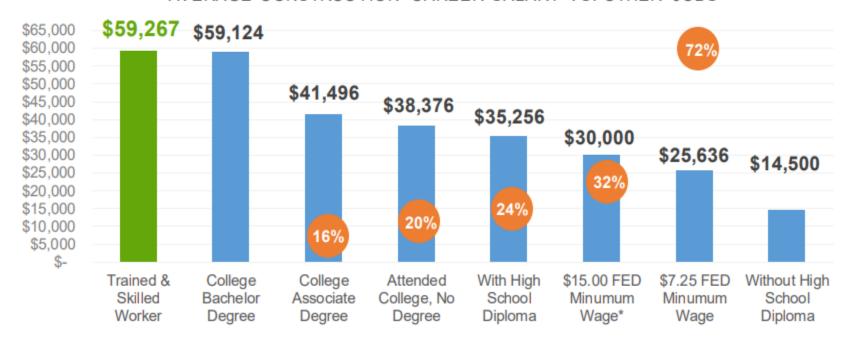
Down from 72.2% in 2015





- Careers vs. Poverty Prevention

AVERAGE CONSTRUCTION CAREER SALARY VS. OTHER JOBS



Source: Construction Industry Resources, LLC, 2018.



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Ocean County (NJ)

- Industry partners: Earle, Eosso Brothers Paving, Esposito Construction, Shore Builders Association, Clayton Concrete
- ➤ Middle States Accredited
- ➤ Target secondary, postsecondary, and adult education audiences to serve multiple stakeholders









OCVTS's Simulator Lab



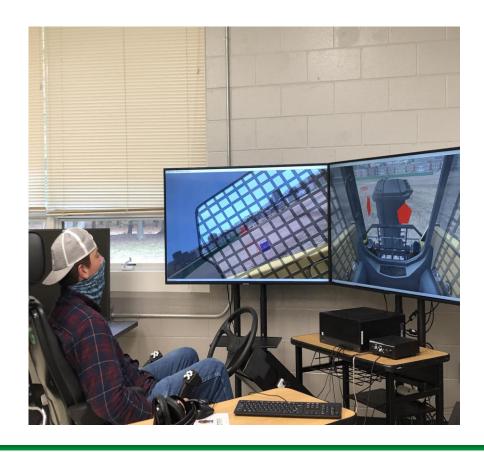


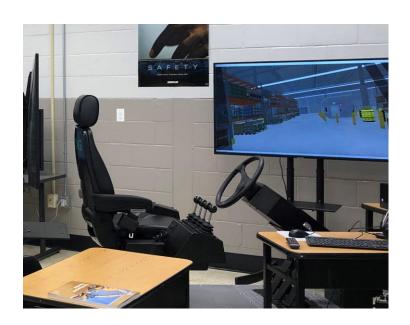






Setups with Tabletop Replica Controls and Operator Chair







Simulator-Based Training (1)

- ► In Grade 11:
 - Gain familiarity of operator controls (pedals, levers, joysticks, etc.) to develop "muscle memory"
 - Also 9 weeks of NCCER Core curriculum, and 27 weeks of NCCER HEO Level 1
- ► In Grade 12:
 - Focus on specific task based simulator time
 (Also start training on actual equipment, using "special projects" at school/neighbors and HEO Level 2.)



Simulator-Based Training (2)

- Simulator "sessions" are 45-60 minutes, with 45-60 minutes of instruction
- Students self-manage, using sample target values ("benchmarks") from Simlog, and "custom" targets developed by the instructor
- Instructor tracks student progress using Simlog's "Simulation Manager"
- ► Blending of authentic equipment:
 - On-site: OCVTS Equipment and Industry Partner Equipment to complete real-world tasks
 - Off-site: Job Shadowing at industry partner locations
 - Cooperative Education- Student Placements in cooperative education experiences.



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In the Field







Hands On Instruction from Industry









Program Highlights

- ➤ Grades 11 and 12 → 2 year commitment
- ➤ Steady growth
 - 2020-21: 31 students
 - 2021-22: 36 students
 - 2022-23: 37 students
- ≥ 5 days/week, 2.5 hour blocks- AM/PM Sessions
- ➤ Non-traditional applicants include 3 female students for the 2022-23



Outcomes

- ➤ To date, 67 program graduates (not counting 2022-2023)
- ➤ Where are they now?
 - Eosso Brothers
 - Esposito
 - Earle Internship Program





For Adult Education

- ➤ First cohort started in the 2020-2021: 30 adults have successfully completed program
- ► Heavy equipment as per the secondary school program taught by an operator from one of our most supportive industry partners
- Simulator-based preparation is similar to the secondary school program, more in the first portions of NCCER Core and Level 1
- Industry partners serve speakers and help guide the curriculum and outcomes





Hunterdon Polytech "Inspires" Ocean County Vocational Technical School (also in New Jersey)

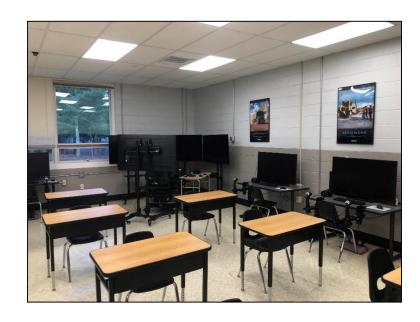


(Video Presentation)





Simulator Setups with 8 Tabletop Replica Controls and 2 Operator Chairs in 2020







We continue to EXPAND! 15 Tabletop Replica Controls and 2 Operator Chairs in 2022

- ► FORKLIFT
- ► BACKHOE LOADER
- HYDRAULIC EXCAVATOR
- ► SKID STEER LOADER
- ► BULLDOZER
- ► WHEEL LOADER













Ocean County Acquires Equipment & Partners





Passionate Partners are the Difference!

- ► The Earle Companies
- ► Eosso Brothers Paving
- Clayton Construction
- Esposito Construction
- ➤ Shore Builders Association





Partner In-Kind Donations



- ➤ Generous gifts from local partners give students exposure to machines they might not otherwise have at their disposal
- ➤ Older equipment provides experience with repairs and familiarization to mechanics

